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Fmcg Sales Representative Training Manual

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Sales Representative Training Manual

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2.9 SALES TRAINING 15 3 SALES 3.1 Six Points to Every Sale 17 3.2 Telephone Etiquette and Procedure 22 3.3 Sample Sales Script 23 3.4 Territory Management 24 3.5 30 Reasons to Make a Call 25 3.6 Marketing Guide 25 3.8 SALES TRAINING 26 4 SALES MATERIAL & FORMS 4.1 Credit/Customer Application 27 4.2 Sales Brochure 27 4.3 Business Cards 27

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'FMCG' - Fast Moving Consumer Goods - covers everything from toiletries and cosmetics to TV's and hi-fi's. Therefore, the choice and variety of FMCG Sales jobs is also very wide. You can work at every level from Sales Representative or Executive right through to Sales Director.

Fast-Moving Consumer Goods (FMCG) Sales job description ...

The Sales Fundamentals workshop will give participants a basic sales process, plus some basic sales tools, that they can use to seal the deal, no matter what the size of the sale. Your participants will become more confident, handle objections, and learning how to be a great closer.

Sales Fundamentals - CorporateTrainingMaterials.com

Sales process manual has to be customised to your product and your requirement. Other's requirement could be different from you. Toothpaste and instant noodles both are FMCG products but their demand will vary. For this best thing for you is the make field visits along with at least 25 salespersons.

Sales Process Manual For An FMCG Company - CiteHR

Customer Service Training Manual. Consistent and thorough customer service training is essential—even when customers already seem satisfied. LinkedIn reports that only 4 percent of disappointed customers complain to staff members, but nine out of 10 never return. Internal customer service training must be standardized to avoid serious discrepancies that result in customer churn.

FREE Customer Service Training Manual Template

Retail Fast Moving Consumer Goods (FMCG) working hours There are lots of working environments to choose from in FMCG. From local shops to large chain supermarkets, from a general shop that sells anything and everything, to specialist retailers, they all sell FMCG.

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